

Today, I will:

Explore the concept of activation.

What, how, why.

Case studies - global, regional.

Key questions.

Share a case study from Mishkat, Riyadh.

TALENTS|KCA NAMES CONFERENCE 2016









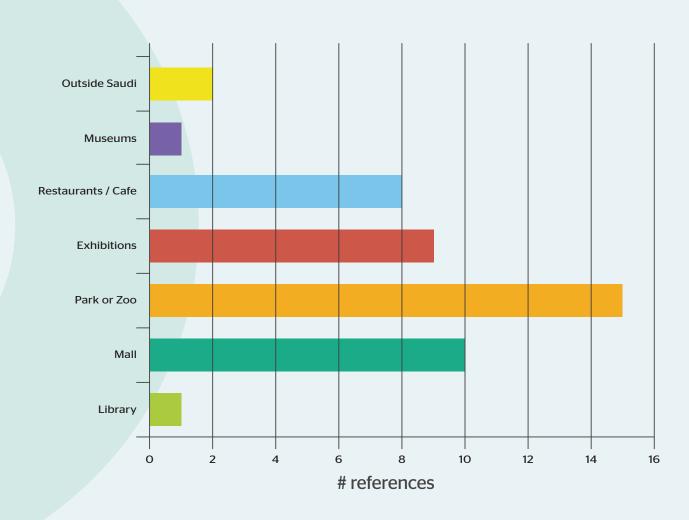
Museums are...

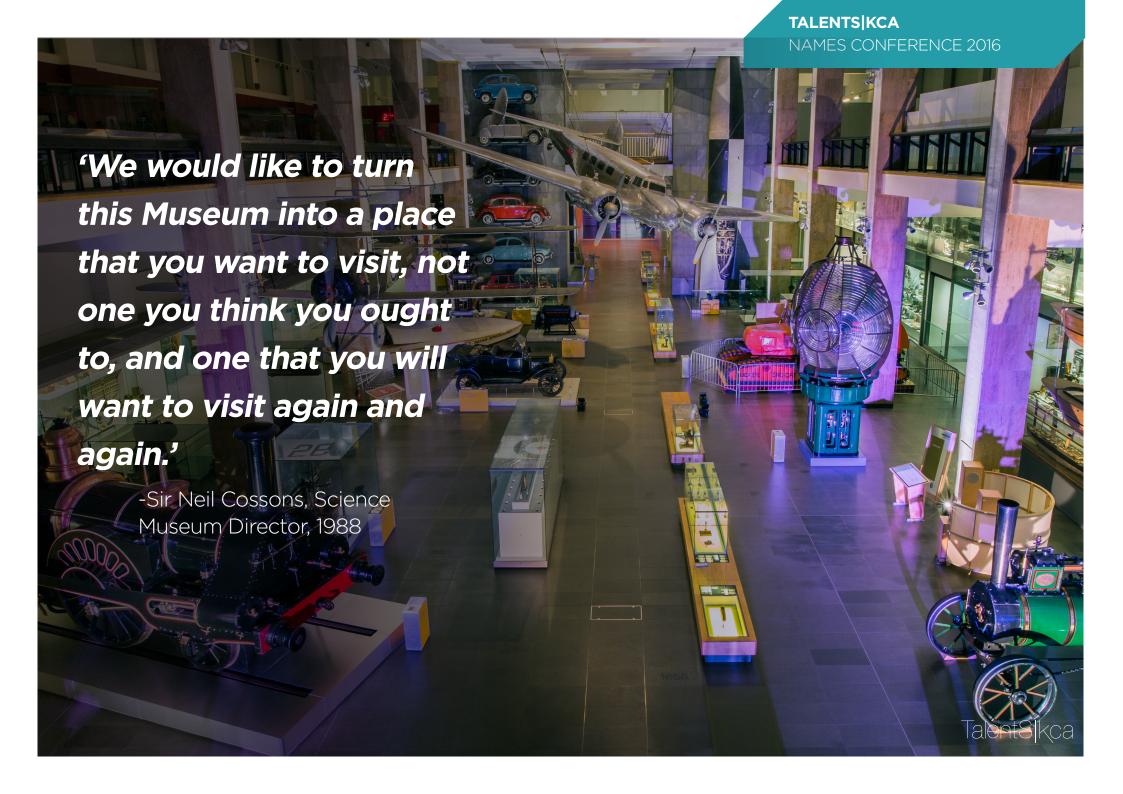
Frequent destinations (Parents sample, 2016)

'Old samples with very high value.'

'Stories of the past.'

'Old manuscripts, tools and machines.'

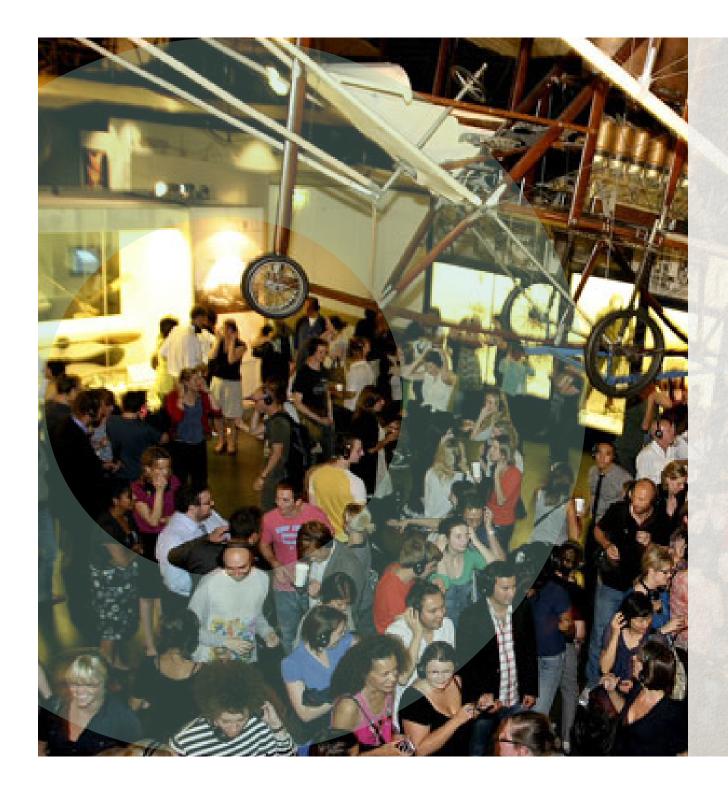






Noun

1. 'To make active or capable of action.'



Activation

'The re-energization of an existing cultural location by overlaying an 'experience-led' visitor focused offer to attract new and repeat audiences.'

Activation:

Brands out cities.

Broadens horizons and builds skills.

Develops people.

Drives economies.

Responds to high visitor expectations.

Sets us apart from leisure time competitors.





The **Environment**



The Offer















Communications







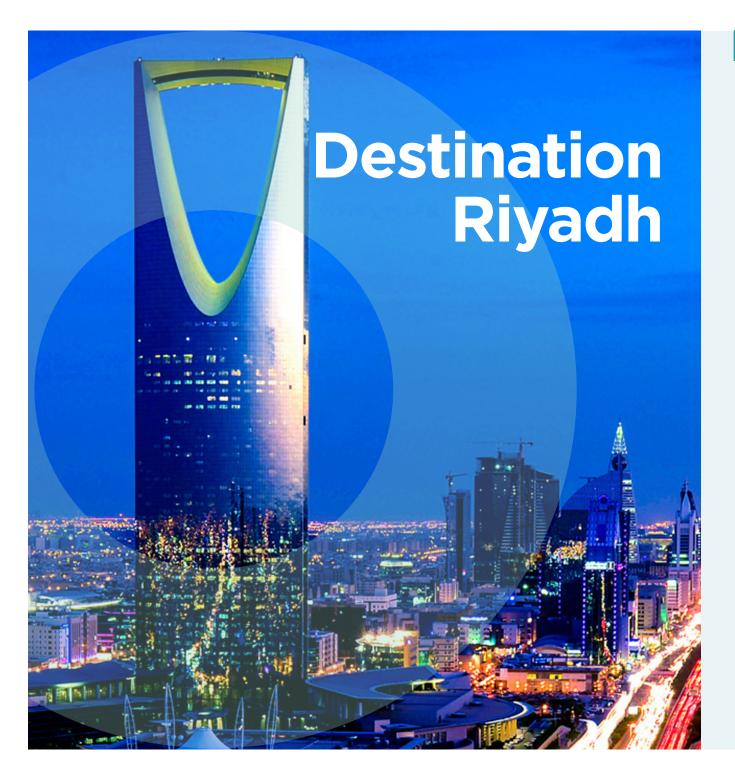




'We will continue to work on the restoration of national, Arab, Islamic and ancient cultural sites and strive to have them registered internationally to make them accessible to everyone and, in the process, create cultural events and build world-class museums which will attract visitors from near and far. This will create a living witness to our ancient heritage, showcasing our prominent place in history and on the map of civilizations.'

-Vision 2030, Kingdom of Saudi Arabia



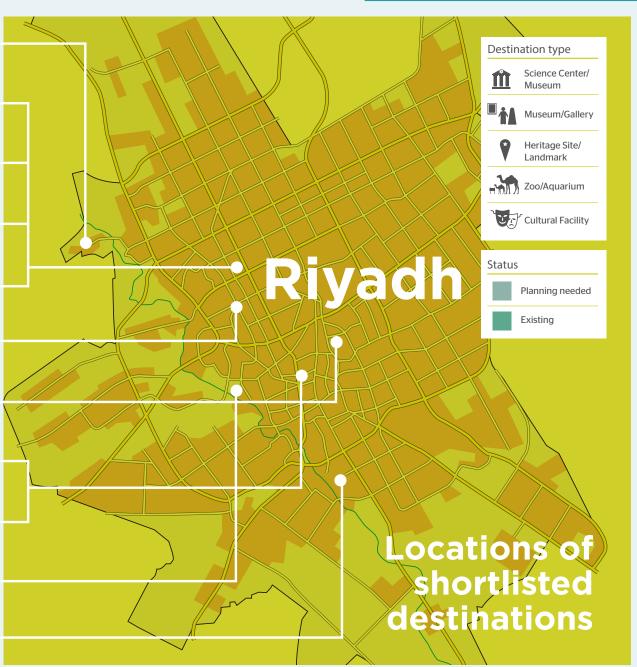


Scoping the opportunity for experience-led 'activation' programmes at cultural attractions in Riyadh.

Review of 32 existing and emerging sites.

Prioritizing according to scale and flexibility of facilities, domestic tourism potential, and ease & speed of activation.



















Final questions...

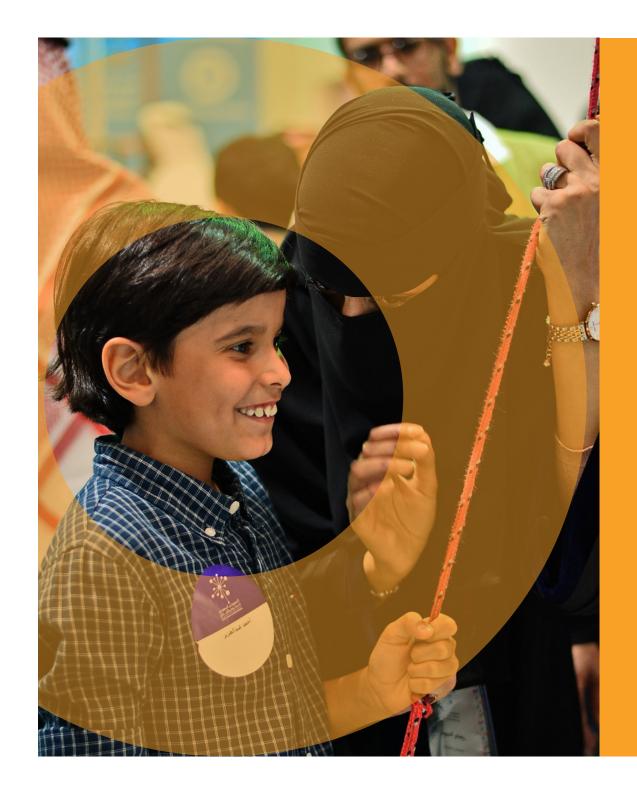
What can we learn from the broader leisure industry about how our museums and science centers can be more comfortable, engaging and operationally robust environments?

How can we build the skills and confidence in our staff to think more creatively and make braver choices when exploring how we can engage?

How can we work with communities to build ownership, affection and pride in their local museums?

How do we measure success in the short and long term?

How can we better work together, as practitioners in the region, to learn from each other, try new things, learn from mistakes and make step-changes that can make learning truly extraordinary for our audiences?



Case Study: Family Festivals at Mishkat

In my talk I will share with you:

Understanding the local appetite.

Delivering family events: the factors and process.

Impact: delivery, findings, lessons.

The next chapter.







Key considerations

Creating a spectacle.

Accessible and open.

Straight forward communications.

A rich mix of experiences, appealing to all.

Interaction, engagement, make and take.





Appealing to our audience

Big spaces.

Staff support, facilitation and guidance.

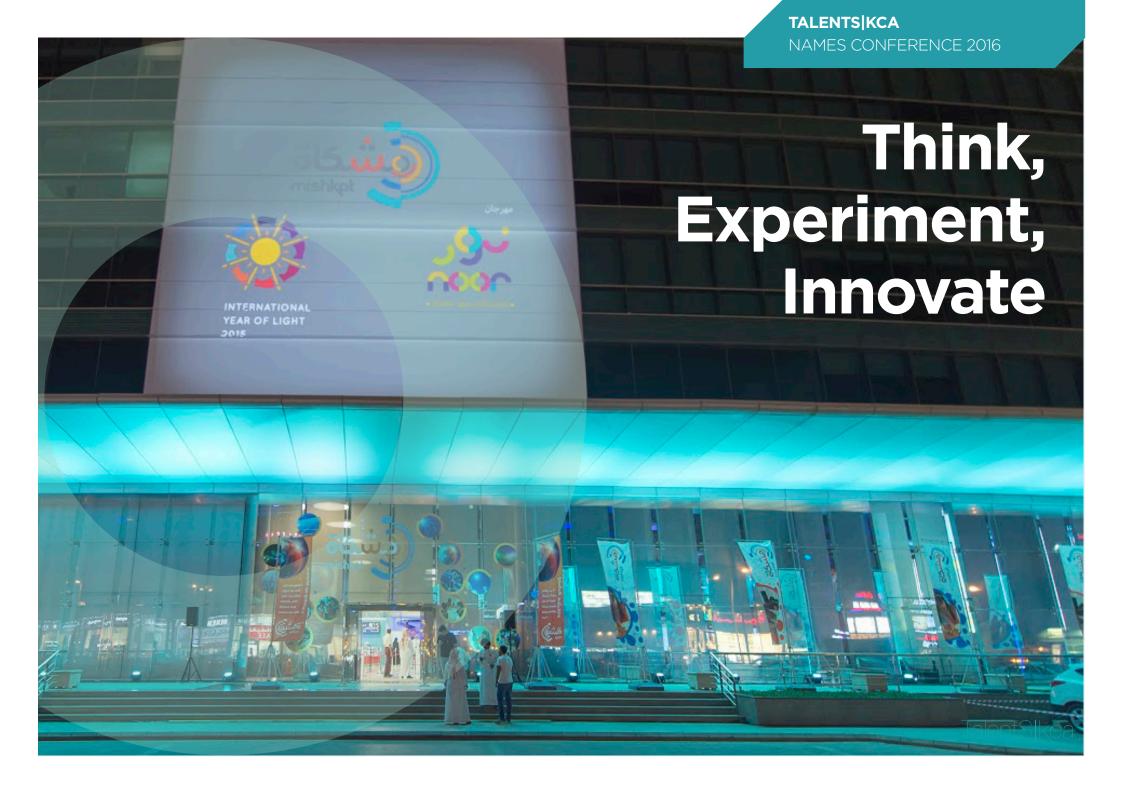
Cultural relevance.

A social occasion.

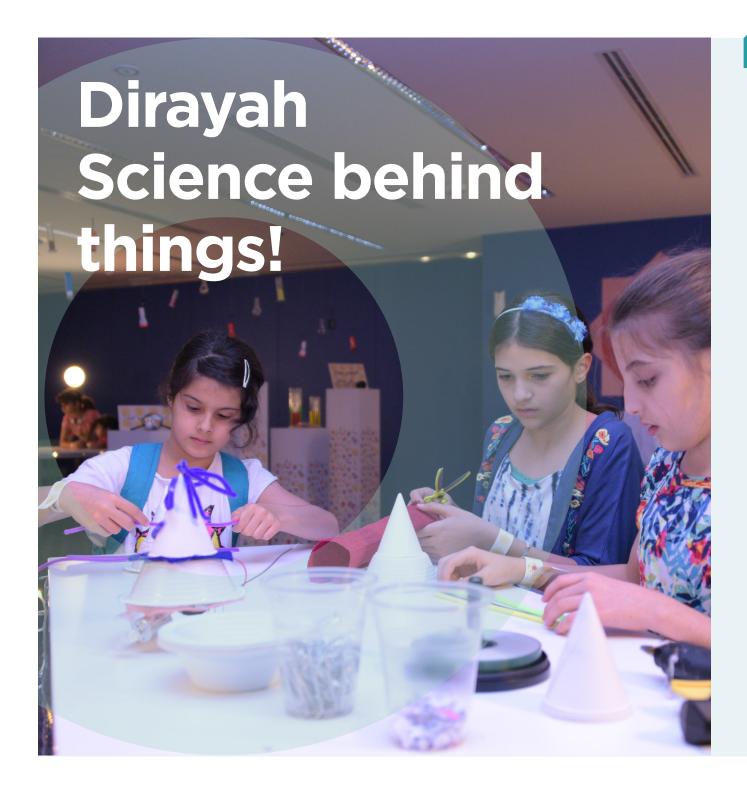




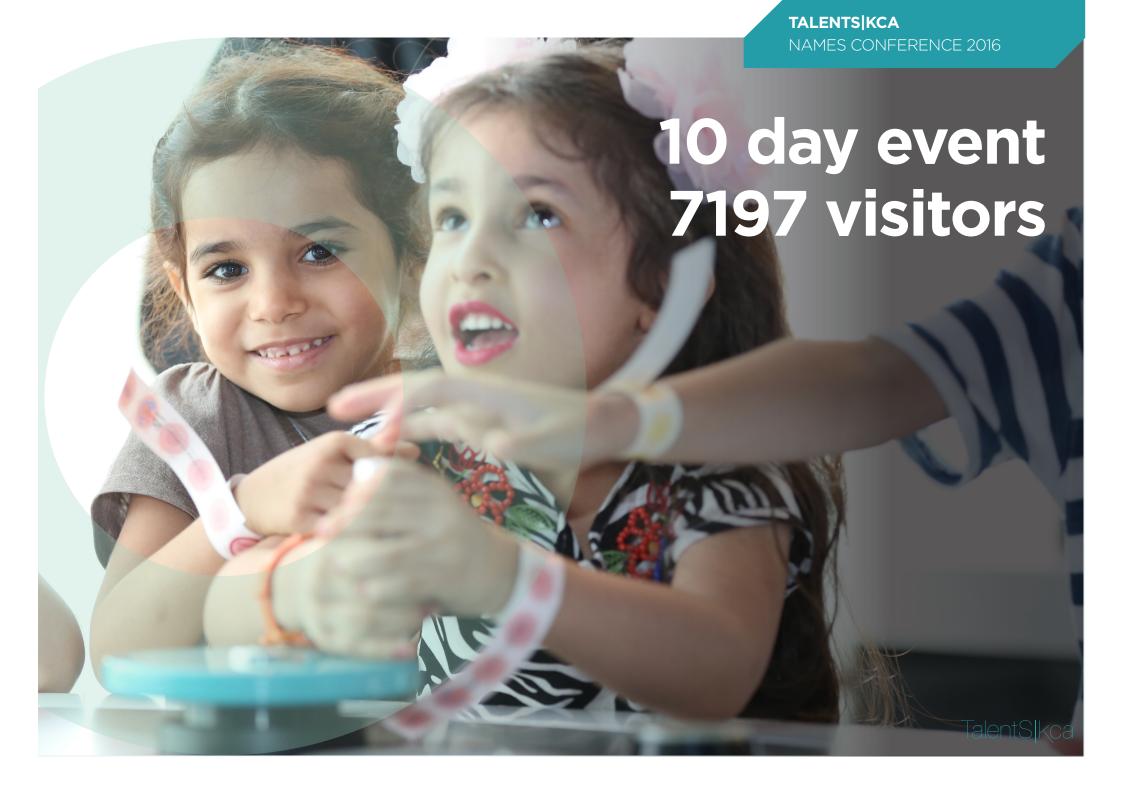












Next chapter...



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